

Message Text

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PAGE 01 STATE 124718
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 CIAE-00 PM-05
INR-10 L-03 ACDA-12 NSAE-00 PA-02 SS-15 SP-02
ICA-20 TRSE-00 /090 R

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APPROVED BY EB/OCA/CM/SPHARRIS
COM/BED/OED/MEPD/SMCONGER, DIR.
COM/BED/OIM/PFIELD (INFO)
DOD/ISA/JMILLER (INFO)
STATE/EUR/RPM/EREHFELD (INFO)
-----118926 170209Z /73

P 162131Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BRUSSELS PRIORITY
INFO USMISSION USNATO PRIORITY

UNCLAS STATE 124718

E.O. 11652: N/A

TAGS: BEXP, BENC, BE, NATO

SUBJECT: PRODUCT OPPORTUNITY - BIDS FOR ACE ACCIS

REF: A) STATE 120132, B) BRUSSELS 7074

1. THE FOLLOWING TWO COMPANIES ARE INTERESTED, QUALIFIED
AND CERTIFIED FOR BIDDING ON SHAPE IFS 78-28-1. THESE
COMPANIES ARE IN ADDITION TO THOSE LISTED IN REFTEL A.

2. WE REALIZE THAT THE DEADLINE FOR SUBMISSION OF
NOMINATIONS WAS MAY 12. HOWEVER, USDOC/SIPS WOULD LIKE TO
ADVISE THAT RECEIPT OF THE COMPANIES' STATEMENTS OF
INTEREST WAS DELAYED DUE TO THE U.S. POSTAL SERVICE AND
NOT BY THE COMPANIES THEMSELVES.

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3. THE ASSISTANCE OF THE EMBASSY AND/OR U.S. MISSION
TO NATO TO INDUCE SHAPE TO ACCEPT THESE NOMINATIONS WILL
BE GREATLY APPRECIATED. IT IS UNDERSTOOD THAT A LARGE
NUMBER OF COMPANIES IS BIDDING THIS TENDER; FOR THIS
REASON THERE MAY BE SOME RELUCTANCE TO ACCEPT ADDITIONAL
NOMINEES. ON THE OTHER HAND, BOTH THESE COMPANIES ARE

EMINENTLY QUALIFIED AND WE BELIEVE SHAPE WOULD BENEFIT
FROM THEIR CONTRIBUTION.

A. LITTON SYSTEMS, INC.
DATA SYSTEMS DIV.
8000 WOODLEY AVE.
VAN NUYS, CA. 91408
ATTN: MR. T. D. MC AUSLAND
TELEX: 65-1429

B. COMMAND, CONTROL AND COMMUNICATIONS CORP.
3065 ROSECRANS PLACE
SAN DIEGO, CA. 92110
ATTN: MR. H. D. RAYMOND III
TELEX: 69-7943
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Disposition History: n/a
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Disposition Remarks:
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TAGS: BEXP, BENC, BE, NATO
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